



# The Children's Care Network

Georgia's only pediatric clinically integrated network, demonstrating performance and value by emphasizing data-driven approaches to quality improvements



1,225  
PHYSICIANS



NATIONALLY  
RECOGNIZED



SHARED  
SAVINGS



LED BY  
PHYSICIANS



MANAGES  
750,000  
PATIENTS

A **clinically integrated network** is a collaboration among healthcare providers—often between a **hospital system and independent providers**—built to improve patient outcomes at the **community** level.



## WHY DID CHILDREN'S HEALTHCARE OF ATLANTA AND COMMUNITY PROVIDERS DECIDE TO CREATE A CLINICALLY INTEGRATED NETWORK?

Independent pediatricians face a range of challenges in today's rapidly changing healthcare environment. Accountable care organizations (ACOs), retail-based clinics and adult practitioners are expanding into pediatrics, and consolidation of the marketplace is causing fragmentation of care. The need to respond to these pressures led Children's and top independent pediatricians in the community to form The Children's Care Network in order to strengthen pediatrics in Georgia, preserve the quality of care provided to our patients and prepare for the new healthcare environment. At the core of the network is a commitment to the belief that children should receive the highest level of care from pediatricians and pediatric hospitals.

## WHO IS IN THE NETWORK?

This physician-led clinically integrated network encompasses a broad cross-section of primary care pediatricians and specialists—more than 1,225 physicians—in the Atlanta area who come from the Children's Physician Group and more than 175 community practices. The network is a separately incorporated subsidiary of Children's, led by a community physician-driven board of directors.

## YOUR PEDIATRIC HOME BASE

The network was established to enhance the quality of care for our kids. It also offers independent physicians strategic benefits in several areas: access to our nationally recognized resources and expertise; information technology support to facilitate efficient data sharing; and the opportunity to negotiate contracts that recognize performance and value.

### Quality improvement

The Children's Care Network holds fast to a mission of integrating pediatric clinical care with a relentless, data-driven focus on quality, access and value-based care delivery. The network's quality leadership and staff develops, implements and monitors an integrated set of quality programs and metrics for pediatric primary care and more than 30 pediatric specialties that demonstrate and drive constant improvement across the full spectrum of pediatric care. The quality program aims to:

- Improve outcomes and increase efficiency.
- Reduce costs in the inpatient and outpatient settings.
- Provide education about implementing quality improvement methodologies in your practice.

### Technology integration

The Children's Care Network utilizes a sophisticated population health management tool to support the implementation of quality metrics and to analyze results to enhance care management. The tool is designed to work with practice management systems and electronic medical record systems, and allows for targeted data sharing in compliance with HIPAA regulations along with full reporting capabilities.

### Negotiating for performance value

The Children's Care Network is able to negotiate managed care contracts that recognize the added value the network will offer payer partners through quality improvements. The network also assesses the needs of its members and is working to meet those needs through the creation of programs and service offerings that address the operational and business challenges they face.

- Pay-for-performance managed care agreements—\$1.7 million in shared savings to date
- Medical malpractice insurance program through MagMutual—bringing immediate premium discounts and additional savings to build future programs
- Group health insurance program through Aetna

## WHAT ARE THE REQUIREMENTS FOR JOINING THE NETWORK?

Pediatric primary care and pediatric specialist practices are eligible to join, and all members of a practice must join. Physicians must be members of Children's professional staff and must be board certified or board eligible. The practice will be required to submit practice data and participate in quality initiatives, but members are not required to have an EMR system in their practice. The base membership fee is \$275 per physician per year.

### I WANT TO LEARN MORE. WHAT DO I DO NEXT?



For more information about becoming a member of The Children's Care Network, please email [contact@tccn-choa.org](mailto:contact@tccn-choa.org) or call 404-785-7935.



Visit [tccn-choa.org](http://tccn-choa.org) for more information.